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3D Entertainment Update

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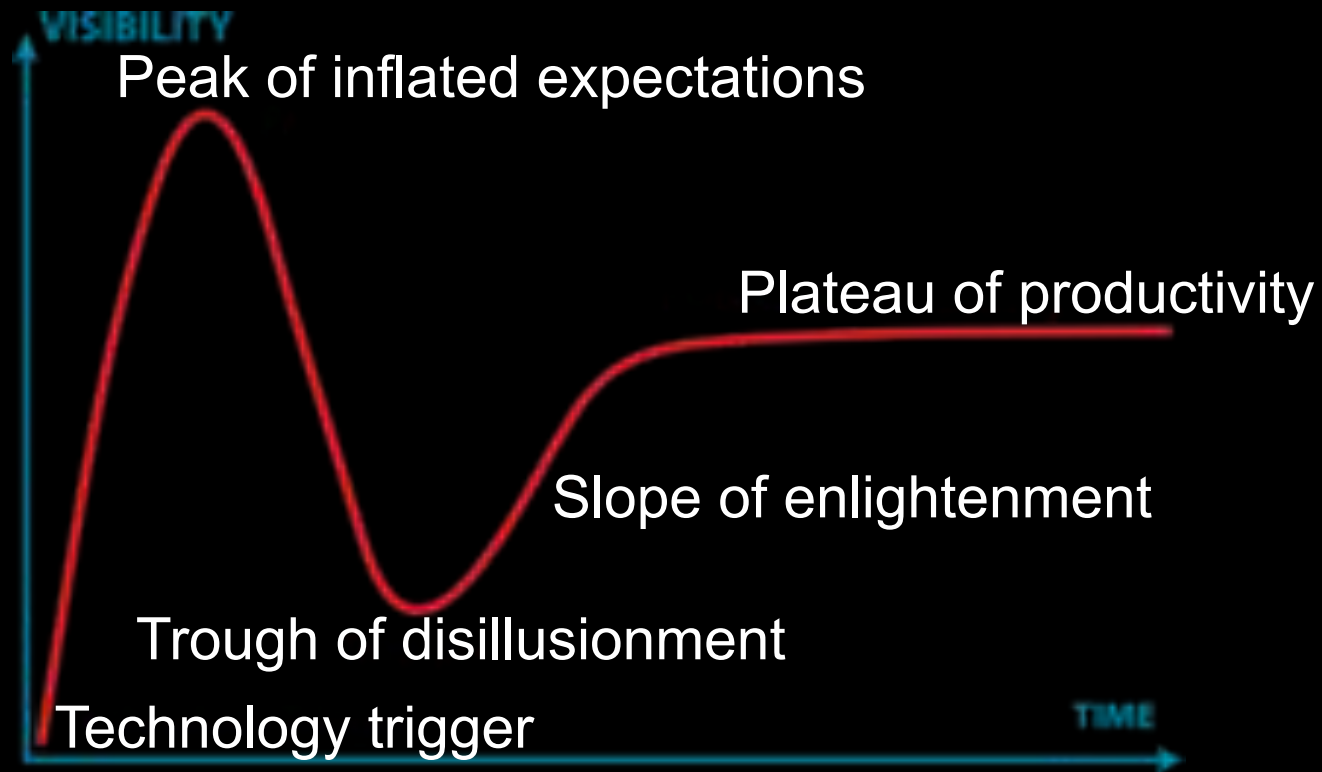
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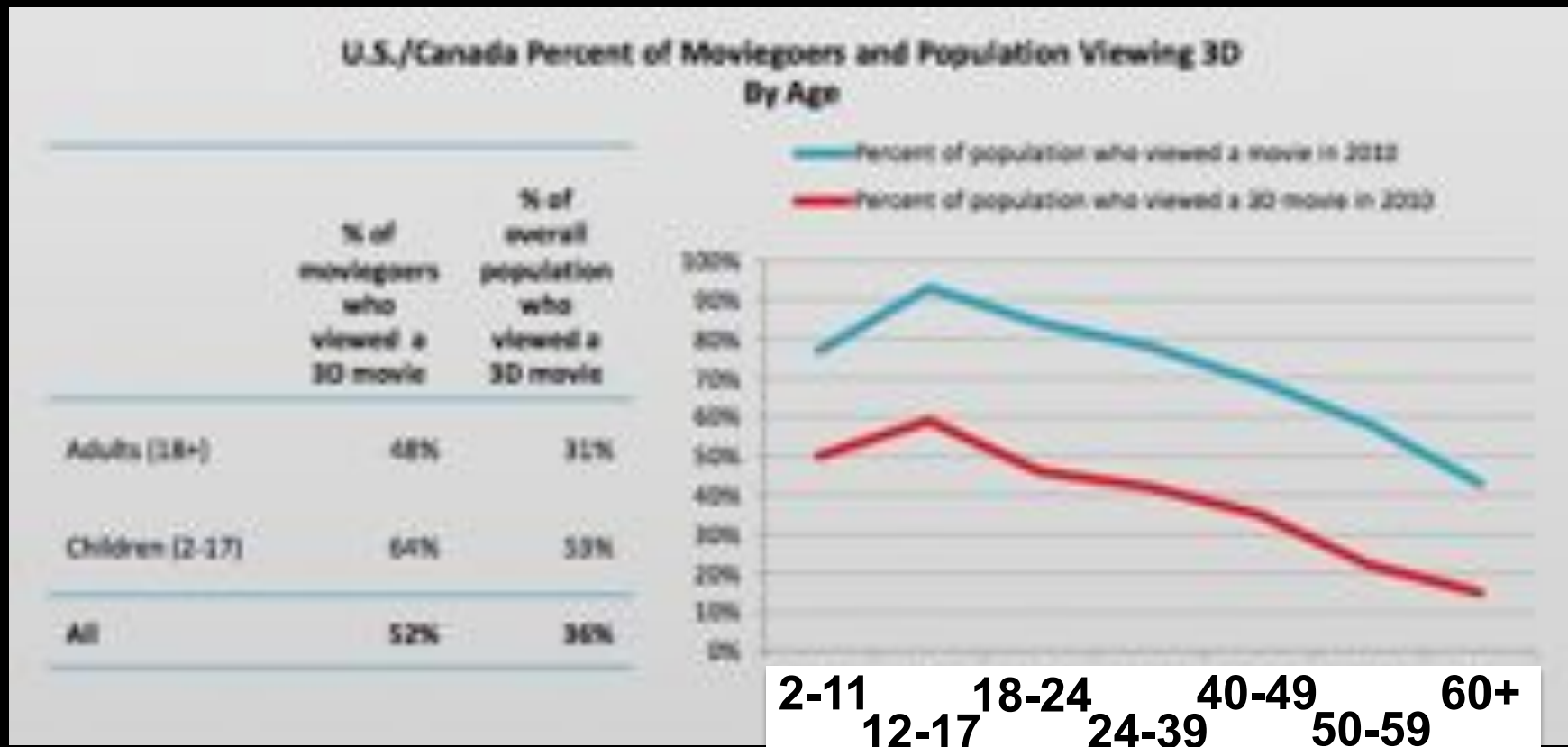
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Hype Cycle

(Gartner)

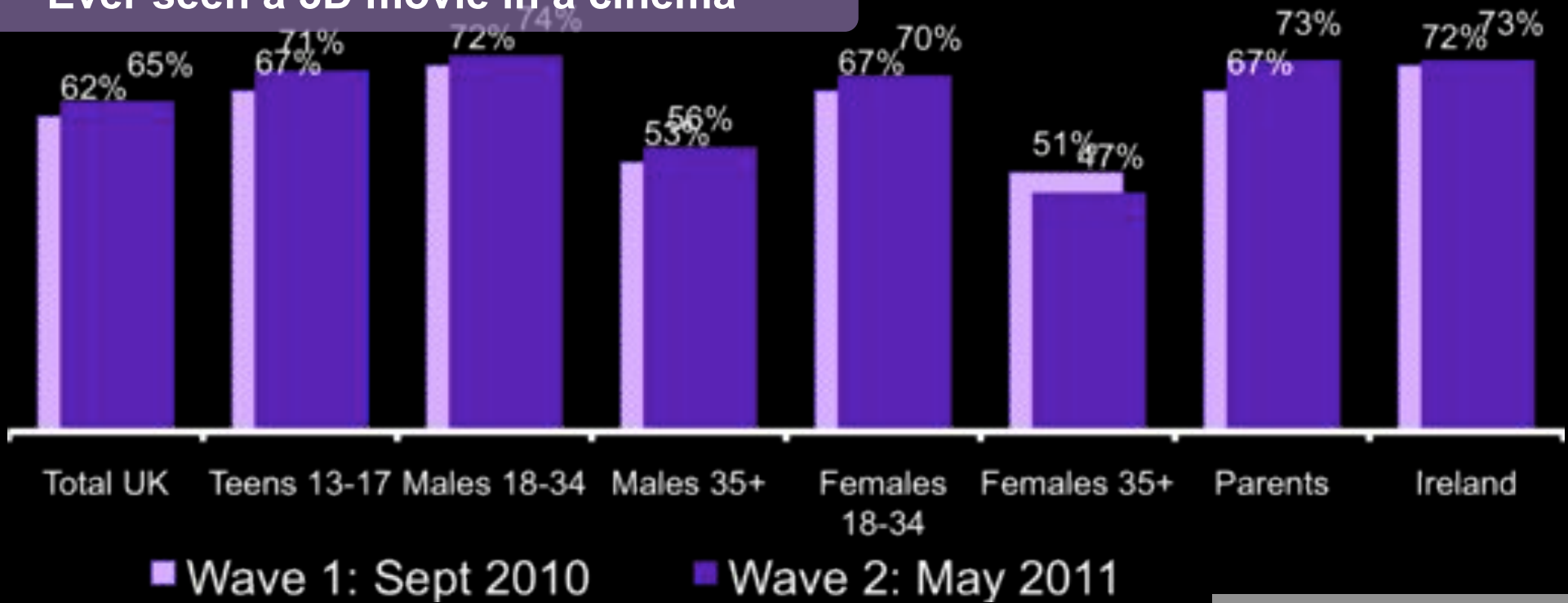


% of population by age who went to a movie in 2010 2D (blue) and 3D (red)



The 3D market may have reached saturation, with little change in audience size

Ever seen a 3D movie in a cinema

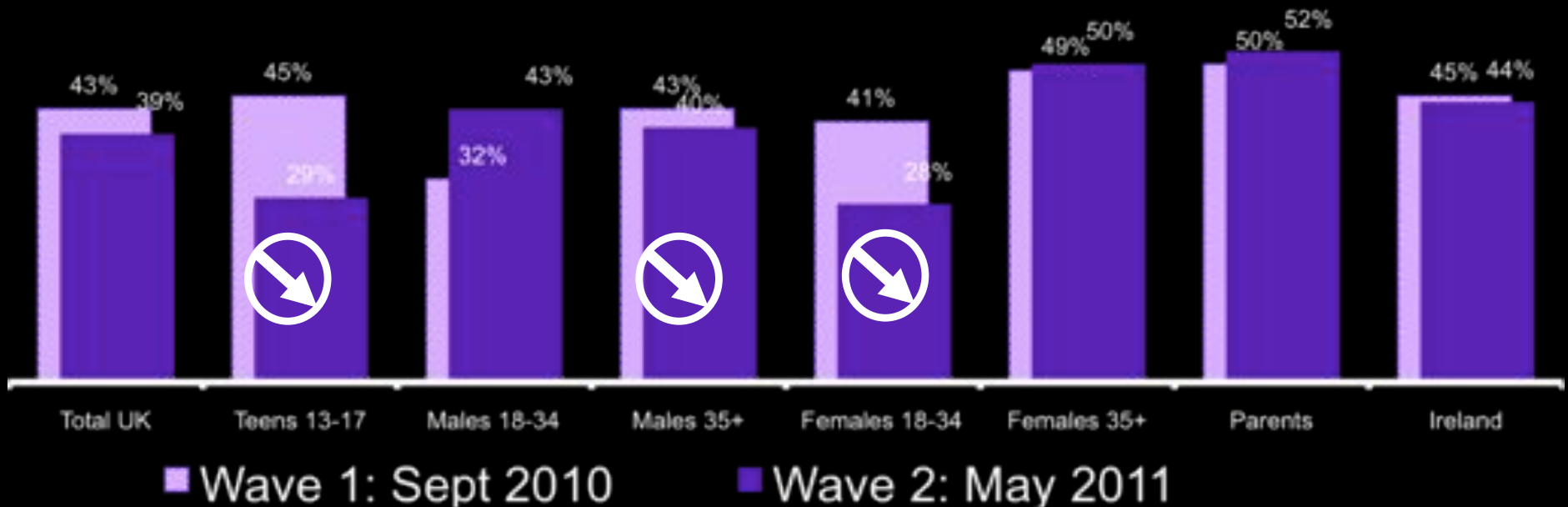


Base: Total **UK** –
Wave 1 (n=1,558).
Wave 2 (n=1,501)

Source: Ipsos OTX MediaCT – June 17, 2011
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...the 3D experience is less positive than in October 2010

Average 'Excellent' rating for a 3D movie



Base: Total **UK** –
Wave 1 (n=1,558).
Wave 2 (n=1,501)

Source: Ipsos OTX MediaCT – June 17, 2011
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Jeffrey Katzenberg

“For 3D to truly take off, the movie industry needs to **invest more in creativity** and less in short-sighted money-making efforts.”

Source: Fortune, 7/19/22

"There were unfortunately a lot of people who ... deliver a low-end, crappy version of [3D]"

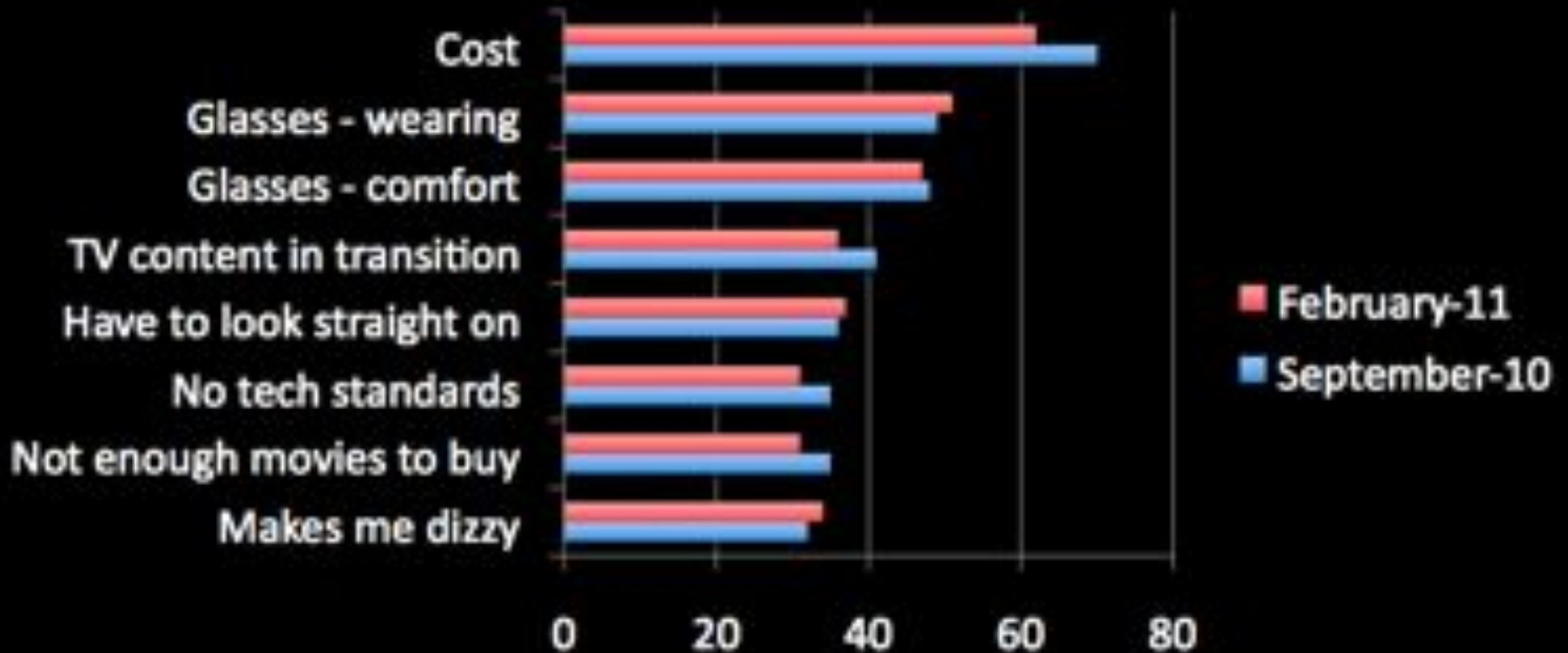
Source: Reuters, 7/22/11

Consumer Market

3 Legs of the Stool



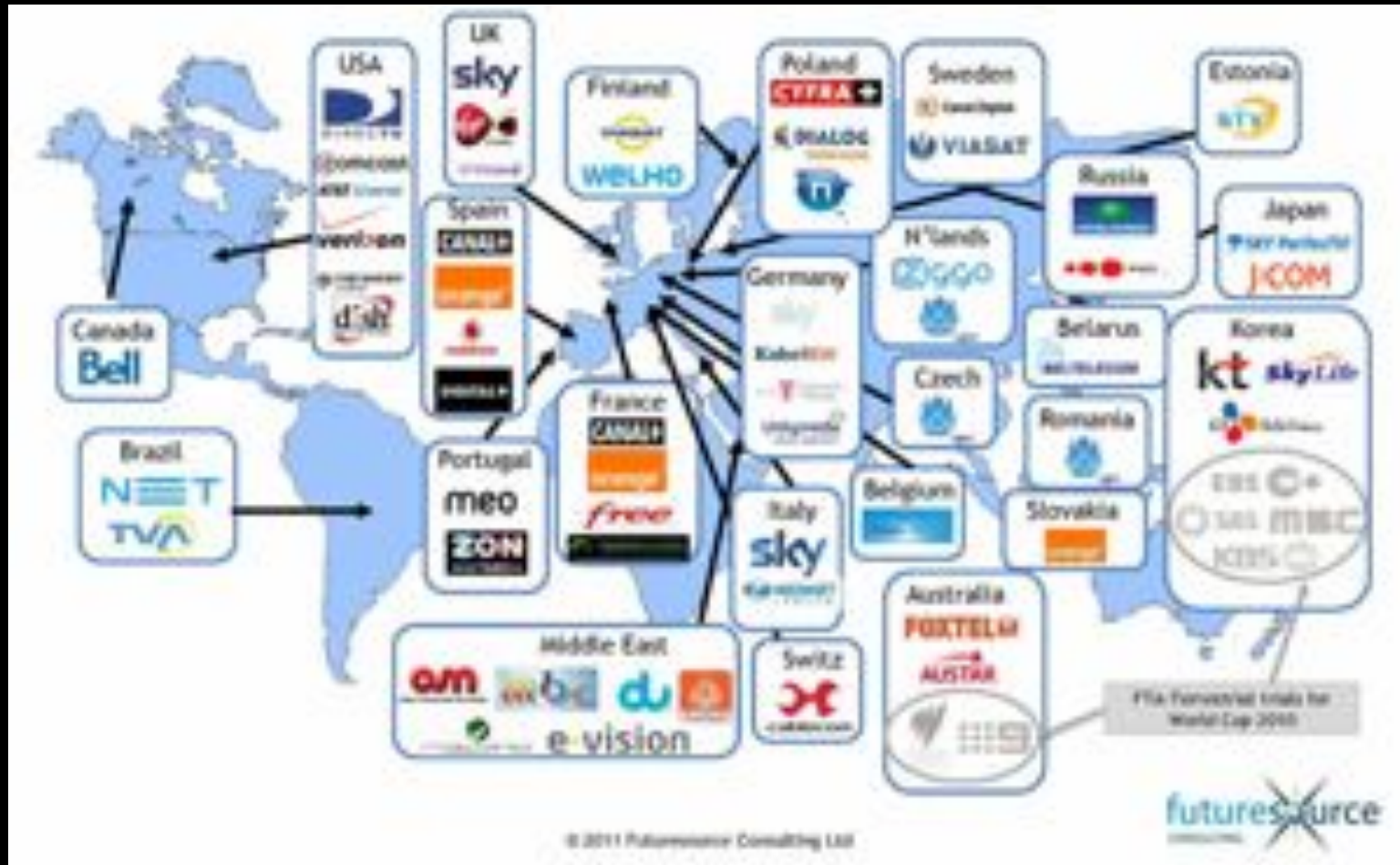
Barriers to acceptance (global Sony survey)



Source: Arturo Jordan, Sony Electronics,
3D University, 6/18/11

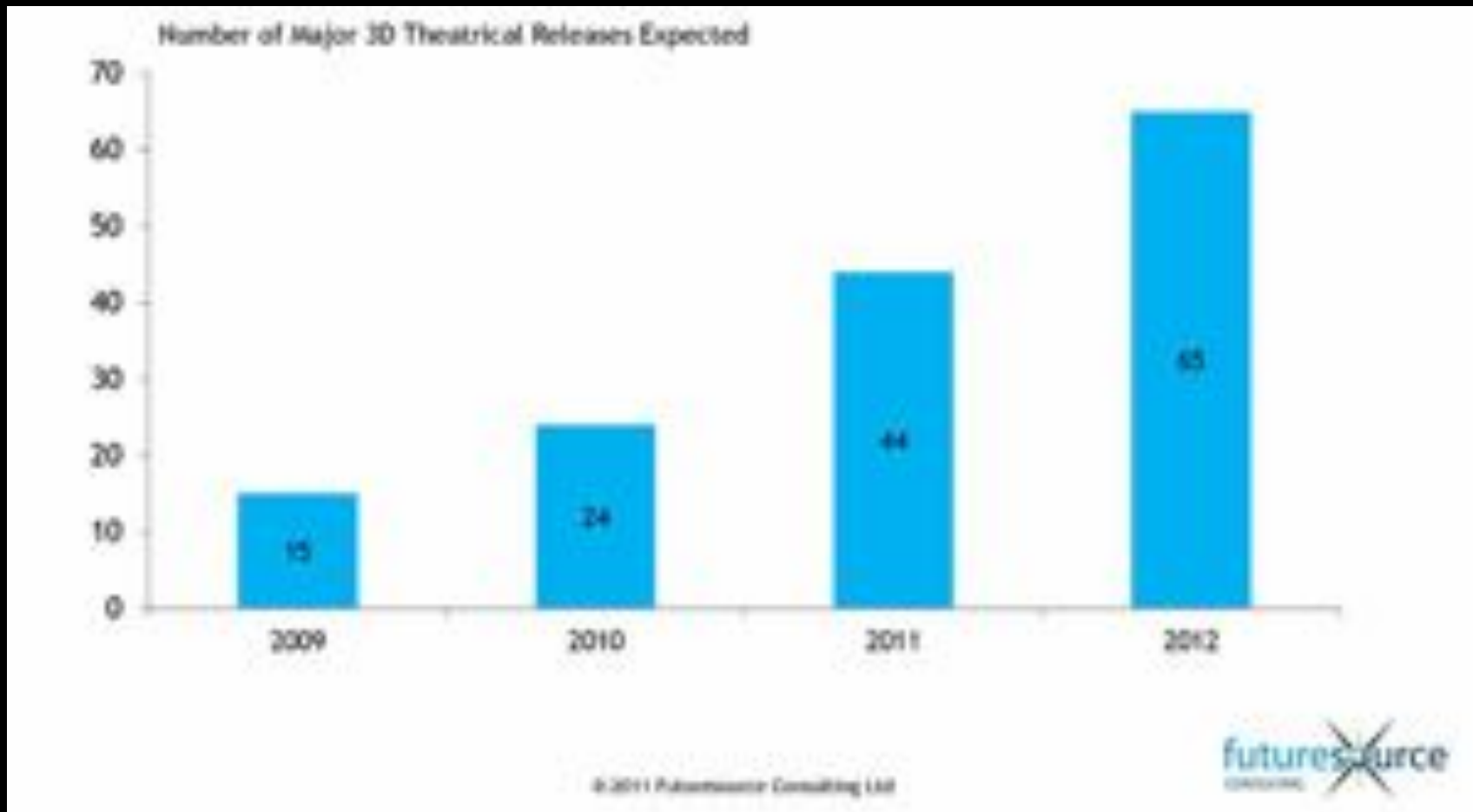
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60 3D Broadcasters as of August 2011



Source: 3DRoundup.com, *Jim Bottoms, Dir at Futuresource Consulting* 9/27/11
(<http://3droundabout.com/2011/09/4969/by-the-numbers-let's-get-real-3dtv-is-advancing.html>)

Major 3D Theatrical Releases



Source: 3DRoundup.com, Jim Bottoms, Dir at Futuresource Consulting, 9/27/11
(<http://3droundabout.com/2011/09/4969/by-the-numbers-let's-get-real-3dtv-is-advancing.html>)

Games (the other CGI 3D)

- Adjustable S3D

- Average gamer is 37 years old
- 72% of Americans play video games
- 42% of gamers are women
- 55% play games on their phone or handheld

Source: Entertainment Software Assn. 6/11 and 7/5/11

- \$5.1B spent on game content in 2010
- \$25.1B spent on game content, hardware, and accessories in 2010

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Active versus Passive

3D TV Display Technology Shoot-Out

Dr. Raymond M. Soneira

President, DisplayMate Technologies Corporation

Sept., 2011

Tested

- Brightness (3D v 2D)
- Flicker
- 3D resolution and sharpness
- Crosstalk and ghosting with viewing angle, position, and head tilt

Conclusion

- “**Passive** delivered substantially and demonstrably better all around 3D...” than **Active**

NO CLEAR MESSAGE



Pleasant **buying** experience comes before
a pleasant **viewing** experience

Selling 3D at Retail



Key concerns

- Consumer & Salesforce education
 - Consistency of messaging
 - Simplify
- Compelling demo (movies, sports, games)
- Interoperability / standardization (glasses)

Autostereo 3D TVs

Some vendors

- 3D Fusion*
- Toshiba
- Exceptional 3D*

* Deploying Kiosks





Consumers don't buy technology,
they buy the **experiences** that
technology delivers

Trends in **Mobile** 3D devices

Three key applications:

- **creation and sharing** of user-generated 3D content
- **playback** of 3D content
- 3D **gaming**

(Source, ABI Research, 4/20/11)

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Autostereo 3D Phones



LG Thrill 3D
Dual 5 Megapixel
cameras



HTC EVO 3D
Dual 5 Megapixel
cameras



Sharp Aquos SH-12C
Dual 8 Megapixel
cameras

"Your Life in Sony 3D"

Consumer competition – submit **ideas**

- **Sports & Recreation**
- Arts & Entertainment
- Cause & Community
- Life Milestones & Events

Grand prize: **a 3D video** of the winning idea

- shot on Sony professional equipment and
- **aired nationally** on 3net, the 24/7 3D network

WHAT WE KNOW ABOUT SCHOOL READINESS AND LEARNING TIES TO 3D VISION

“Visual factors are better predictors of academic success than race or socioeconomic status .”

(Vaughn et al., 2006)

Children, Learning, and 3D

Look for these five **warning signs that your child** may be part of the 25% who will be at a **disadvantage in the classroom this year.**

- **Returns from seeing a 3D movie feeling dizzy**, nauseous or with a headache; or child doesn't see a difference between 2D and 3D images
- **Trouble hitting or catching a ball**
- Clumsy, often bumping into things
- Frequently loses place when reading or uses a finger to follow words
- Discomfort and avoidance of reading and 3D viewing

American Optometric Association (AOA)

Studies have proven that early intervention and treatment can reverse vision conditions and put students on the **path to success.**

Source: California Optometric Association, 7/28/11

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Worldwide 3D TV Forecast

Millions of Units / year



Source: IHS iSuppli Research, May 2011

More
Optimistic

5/6/11

Active
glasses



Consumer 3D Choice

Glasses-free



Passive
glasses



Head Mounted
Display



Glasses-free

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3D is global



3D Porn
Hong Kong



Argentina
Animation



Sports Worldwide



Turkey
Live Action



Japan
Games

Consumers don't buy technology,
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technology delivers



Conclusion

3D will be in TVs, PCs, game consoles, etc., as well as movie theatres

Premium or standard feature?

Special effect or fundamental to storytelling?

For all content or for select content or genres?

Niche or mass market?

TBD



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Thank You

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